

## The Features Comparison

### Xerox® DocuPrint® N2125™ versus the new HP LJ 4100

*HP introduced the LaserJet 4100 to replace the LaserJet 4050, with faster engine and processing speed at a higher price. It has one significant specification advantage over the N2125 (engine page speed), but there's more to a good printer than that!*



FEATURE	Xerox DocuPrint N2125N	HP LaserJet 4100N
<b>Workgroup Support</b>		
Media Weights – LBS	<b>16 to 133</b>	16 to 53
Paper Output Capacity	<b>500 sheets face down</b>	250 sheets face down
Language	<b>Adobe® PostScript® 3™, PCL 6/5e</b>	HP PCL 6, HP PCL 5e, PostScript level 3 emulation
Duty Cycle per Month	<b>75,000 pages</b>	150,000 pages
<b>Performance</b>		
Max Print Speed	<b>21 ppm</b>	25 ppm
Duplex Speed	<b>Optional 15 ipm</b>	Optional 15 ipm
First Page Out Time (FPOT)	<b>12 seconds</b>	14 seconds
Print Cartridge Toner Yield	<b>10,000/15,000</b>	10,000/6,000
Input Capacity	<b>2 trays, 650 sheets</b>	2 trays, 600 sheets
Resolution	<b>True 1200 x 1200 dpi</b>	Fast Res “1200 dpi image quality,” 600 dpi
Connectivity	<b>10/100Base-TX, Parallel, USB</b>	10/100Base-TX, Parallel (extra for USB)
Memory – Standard	<b>32 MB</b>	32 MB
Processor	<b>133 MHz RISC</b>	250 MHz
<b>Pricing</b>		
U.S. Mfg. ERP	<b>\$1,299</b>	\$1,579

*Note: Prices and specifications are subject to change without notice*

**Demand More From Printing. Expect More From Xerox.**

# THE DOCUMENT COMPANY

## XEROX

### **Xerox Advantages: DocuPrint N2125N vs. HP LaserJet 4100N**

#### **Speed and throughput!**

- Faster First-Page-Out Time (FPOT): The N2125 has a FPOT of 12 seconds vs. HP at 14 seconds

#### **Productivity!**

- Higher Toner Yield: N2125's 10,000 and 15,000 (hi capacity) vs. HP's 6,000/10,000 (high capacity) – note: their high cap matches our standard. We provide 50% more toner yield in the high cap arena.
- More output paper capacity for fewer trips to the printer: N2125 with 500 vs. HP 4100N at 250 sheets
- Media Weights: The N2125 handles heavier stock up to 133 lb vs. HP's limited offering at 53 lb
- Connectivity: The N2125 supports Parallel, Universal Serial Bus (USB) and Ethernet 10/100Base-TX *OUT OF THE BOX* vs. Parallel and 10/100Base-TX on the HP 4100N

#### **Print Quality!**

- Print Flexibility: N2125 offers *true* 1200 x 1200 dpi vs. HP's "1200 dpi image quality"

#### **Other Advantages!**

- Smaller Footprint: The HP 4100 consumes an additional 23 square inches of desk space causing problems in the government, education, and office environments
- Satisfaction Guaranteed: Xerox offers its Total Satisfaction Guarantee – the only provider to offer one

### **The HP Spin They Would Have You Believe**

- [HP boasts a 250 MHz processor.](#) The 133 MHz RISC processor in the DocuPrint N2125 has intelligent job handling features, including job pipelining, which allow for more efficient and quicker job processing. The RISC processor is able to easily compete with higher rated processors such as HP's 250 MHz processor.
- [HP has comparable paper input.](#) Xerox provides 550-sheet paper trays because we listen to our customers. Users typically load a full 500-sheet ream of paper at a time. With HP, the paper either needs to run out completely or the extra sheets need to be removed and set aside in order to load the entire ream at once. Even when the tray is empty it is still difficult to pack all 500 sheets into their tray. The N2125 printer can hold 550 sheets, so loading a whole ream of paper is a snap. In fact, the tray can still have 50 sheets of paper in it and still fit a whole ream.
- [HP now has an embedded Web server.](#) Welcome to the 21<sup>st</sup> Century! Xerox is the leader in embedded Web technology. The Xerox CentreWare<sup>®</sup> IS Embedded Web Server provides much more functionality than HP's, including remote printing, consumable status, driver and software downloads, and printer configuration sensing.

Note: The printers compared are the "N" configuration for both products.

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