

Competitive Comparisons



| | Xerox FaxCentre F12 | Brother IntelliFAX 5750e | Canon Fax LC 710 | Okidata Okifax 5980 | Panasonic Panafax UF890 |
|---------------------------------------|--|--|---|--|--|
| FAX | | | | | |
| Modem speed | 33.6 Kbps | 33.6 Kbps | 33.6 Kbps | 33.6 Kbps | 33.6 Kbps |
| Transmission speed | 3 sec/page | 3 sec/page | 3 sec/page | 3 sec/page | 3 sec/page |
| Fax resolution - Send - Receive | 400 dpi Max 300 dpi Max | 203 x 392 dpi max Not listed | 400 dpi 400 dpi Max | 600 dpi 600 dpi | 400 dpi 400 dpi |
| Gray levels | 256 | 64 | 256 | 64 | 64 |
| Memory (Fax / Total system) | 6.5 MB / 20 MB | 4.0 MB / 8 MB | 8.0 MB / 8.0 MB | 12.5 MB / 12.5 MB | 2.0 MB / 2.0 MB |
| One touch dials | 50 | 32 | 72 | 80 | 36 |
| Speed dials | Up to 200 | 200 | 128 | 150 | 200 |
| Group dialing | Up to 199 | 282 | 199 | 250 | 200 |
| Color Fax - Transmit - Receive | Yes  No | No No | No No | No No | No No |
| COPIER | | | | | |
| Speed | 12 cpm | 15 cpm | Not disclosed | Not disclosed | Not disclosed |
| Resolution | 300 dpi | 600 dpi | 400 dpi | 600 dpi | 400 dpi |
| ADF capacity | 50 sheets (30 sheets 8.5 x 14 in.) | 50 sheets | 70 sheets | 50 sheets | 70 sheets |
| Two-sided copies | Yes: 1 to 2 sided  | No | No | No | No |
| Reduce/Enlarge | 25% - 200% | 50% - 200% | No | No | No |
| Multiple copies | Up to 999  | Up to 99 | Up to 99 | Up to 99 | Up to 99 |
| Productivity features | Scan Once Print Many, Electronic Collation | Multi-tasking, 72 hr. Battery back-up | Access Codes, Memory Lock Reception | 72-hour battery back-up, Legal to Letter reduction, Fax to Email | Scan-to-Email, Multi-tasking, Document Manager Software |
| PRINTER | | | | | |
| Speed | 12 ppm | 15 ppm | 19 ppm | 10 ppm | 10 ppm |
| Resolution | 1200 dpi Image Quality  | 600 dpi | 1200 dpi | 600 dpi | 600 dpi |
| Page language (PDL) emulation | PCL 6 | PCL 5e | Not disclosed | Not disclosed | PCL 6 (optional) |
| Printer memory | 8 MB | 8 MB | 8 MB | Not disclosed | 2.0 MB |
| Two-sided printing | Standard  | Manual | Manual | Manual | Manual |
| Connectivity - Standard - Optional | Parallel, USB External Print Server | Parallel, USB, 10/100Base-TX Ethernet | Not available Printer Kit, Network Kit | None 10/100Base-T Internal Card | Parallel External Print Server |



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FaxCentre® F12

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|---|--|--|---|---|---|
| SCAN | | | | | |
| Color scanning | Yes (up to 4800 dpi) | Black only (up to 9600 dpi) | Black only (400 dpi) | No | No |
| MEDIA HANDLING | | | | | |
| Paper weights (bond) | | | | | |
| - Paper tray | 16 - 24 lbs | 16 - 28 lbs | Not disclosed | 20 lbs | 20 lbs |
| - Bypass tray | 16 - 43 lbs | 16 - 43 lbs | Not disclosed | Not available | Not available |
| Minimum size | 5" x 7" | 5.8" x 3.9" | 8.5" x 11" | 5.5" x 8.5" | 5.8" x 5.0" |
| Maximum size | 8.5" x 14" | 8.5" x 14" | 8.5" x 14" | 8.5" x 14" | 8.5" x 14" |
| Standard tray capacity | 550 sheets WOW! | 2 x 250 sheets | 250 sheets | 250 sheets | 500 sheets |
| Bypass tray capacity | 100 sheets WOW! | Not listed | 100 sheets | No | No |
| Output capacity | 250 sheets | 150 sheets | 250 sheets | 250 sheets | 250 sheets |
| Recommended monthly volume | 2,500 pages | Not disclosed | Up to 20,000 pages | Not disclosed | Not disclosed |
| CONSUMABLES | | | | | |
| Print cartridge yield (at 5% area coverage) | 6,000 WOW! | 3,000 / 6,000 | 4,500 | 5,000 | 12,000 |
| Drum cartridge yield | 15,000 pages | 20,000 pages | Not applicable | 12,000 pages | Not applicable |
| WARRANTY | 90 Days On Site | Not listed | Not listed | 90 Days On-Site, 1 Year Parts | 120 Days On-Site Parts and labor |
| PRICE | | | | | |
| - List | \$1,999 | \$1,599 | \$2,995 | \$3,295 | \$2,495 |
| - Estimated retail | \$1,299 | \$999 | \$1,699 | \$1,599 | \$1,599 |
| - Print cartridge | \$80.00 | \$50 / \$65 | \$89.99 | \$39.99 | \$179.99 |
| - Drum cartridge | \$100.00 | \$125 | - | \$179.99 | - |
| - Cost per print | \$0.020 WOW! | \$0.025 / \$0.023 | \$0.020 | \$0.023 | \$0.015 |
| STRENGTHS AND WEAKNESSES | <ul style="list-style-type: none"> • Duplex printing, copying, and faxing • Low price • Color fax and scan capability • High resolution printing • Excellent media handling | <ul style="list-style-type: none"> • Light duty • Limited fax resolution • No duplex • High cost per print | <ul style="list-style-type: none"> • More expensive • No duplex • Weak copy functionality • Network connectivity optional | <ul style="list-style-type: none"> • Slower speed • More expensive • No duplex • Weak copy functionality • No scanning capabilities • Poor media handling • No standard connectivity | <ul style="list-style-type: none"> • Slower speed • More expensive • No duplex • Low memory • No bypass tray • No scanning capabilities |



XEROX

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